



**July 30, 2026**

**To,**  
**The Manager,**  
**National Stock Exchange of India Ltd.**  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra East, Mumbai-400051

**The Manager,**  
**BSE Limited**  
25<sup>th</sup> Floor, P. J. Towers,  
Dalal Street,  
Mumbai – 400001

**Symbol: SATIN**

**Scrip Code: 539404**

**Sub: Investor Presentation**

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in terms of other applicable laws, if any, please find enclosed copy of Investor Presentation on Un-audited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2026.

Copy of Investor Presentation is also made available on the website of the Company i.e. [www.satincreditcare.com](http://www.satincreditcare.com).

This is for your information and record.

Thanking You.

Yours faithfully,  
For **Satin Creditcare Network Limited**

**(Vikas Gupta)**  
**Company Secretary & Chief Compliance Officer**

*Encl: A/a*

# Satin Creditcare Network Ltd.

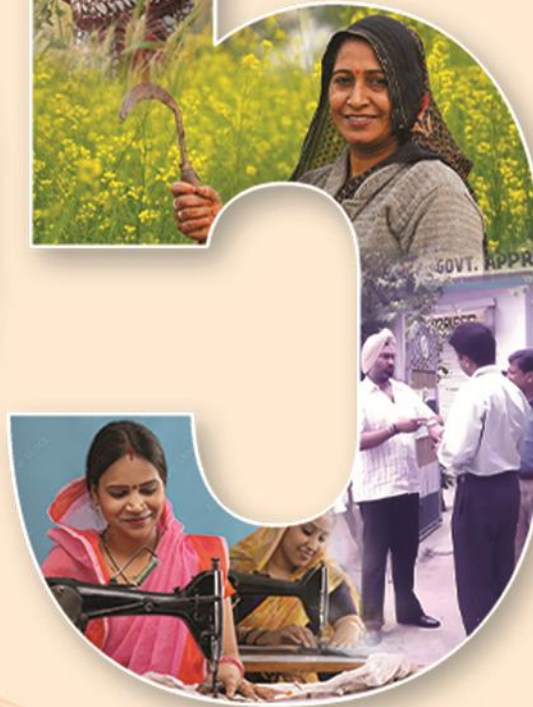
EARNINGS PRESENTATION

Q1-FY27

**Trusted. Tested. Transforming.**



YEARS



# STRONGEST OPENING EVER

## STRONGEST Q1 EVER IN LAST 8 YEARS



- **AUM** grew by **22% YoY**, stands at ₹13,312 Crores
- **Disbursement** grew by **46% YoY**, aggregating to ₹3,008 Crores
- **Revenue<sup>1</sup>** grew by **21% YoY**, amounting to ₹734 Crores
- **PAT** grew by **182% YoY**, stands at ₹120 Crores
- **Credit Cost** reduced by over **177 bps** to **3.06%**, including management overlay buffer of ₹36 Crores, (in line with the guidance provided for FY27 : 3-3.5%). Credit Cost excluding management overlay stood at **1.97%**
- **ROA** increased by over **200 bps** YoY to **3.55%**, including management overlay buffer of **₹36 Crores**. ROA excluding management overlay stood at **4.34%**
- **ROE** increased by over **910 bps** YoY to **15.10%**, including management overlay buffer of **₹36 Crores**. ROE excluding management overlay stood at **18.46%**
- **NIM<sup>1</sup>** increased by over **120 bps** YoY, stood at **14.36%**
- **Promoters** will infuse **₹100 Crores** Equity Share Capital at **~17% premium** to minimum issue price as per SEBI Regulations – demonstrating strong promoter commitment.
- **Stable Leadership Team** with vintage of 10+ years; **Zero attrition** in field leadership comprising of 200 personnel at RM, ZM, Circle Head and Business Head levels.

1. Revenue and NIM are adjusted for MTM gains and Changes due to Forex Movement for a more realistic depiction;

# COMPANY OVERVIEW

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# CREATING ENDURING VALUE THROUGH DIVERSIFICATION



## Growth Engines

### SATIN CREDITCARE NETWORK LIMITED

Satin Housing Finance Ltd.  
THE ANSWER IS HOME

SFL  
Satin Finserv Limited

Satin Tech  
Creating Possibilities

SGAL

- Satin Housing Finance Limited (wos)\***  
Q1 AUM ₹1,263 Crores ; 31% YoY growth
- Satin Finserv Limited (wos)\***  
Q1 AUM ₹1,360 Crores ; 134% YoY growth
- Satin Technologies Limited (wos)\***  
Building enterprise technology across HRMS, Core Banking, and Cybersecurity. Fee-based Income: bottom line accretive
- Satin Growth Alternatives Limited (wos)\***  
AIF Cat-II Fund received license from SEBI, targeting first close by Q2.

## Growth Validation



Experienced Leadership Team delivered 27% AUM growth (YoY) in Q1FY27, reinforcing confidence in revising the guidance upwards for FY27



Non MFI Portfolio share grew to 19%, targeting 30% by 2030



10 Yr AUM CAGR 17% showing sustained growth despite headwinds

\*WOS- Wholly Owned Subsidiary

# GUIDANCE FOR FY27

## CONSOLIDATED AUM GROWTH TARGET

# 20%-25%

Implies AUM of ₹18,200 - ₹18,900 Crores

Backed by presence in more than 112,000 villages and ~590 districts of India and a seasoned field operations team  
Technology remains a great enabler to bring scale and efficiency

## STANDALONE CREDIT COST TARGET

# 3.0%-3.5%

## STANDALONE RETURN ON ASSET TARGET

# 3.5%-4.0%

Meaningful improvement driven by tighter underwriting (sourcing-to-disbursement at 36%), NATCAT derisking, and a productive collections team

# A LEGACY OF TRUST AND RESILIENCE

Leveraging Decades of Credibility for Future Value Creation



**TRUSTED**

**~34 Lakh Borrowers**

Building Trust Nationwide



**TESTED**

**35 Years of Resilience**

Resilience across economic cycles,  
industry transitions & market shifts



**TRANSFORMING**

**Only MFI with Multiple  
Growth Engines**

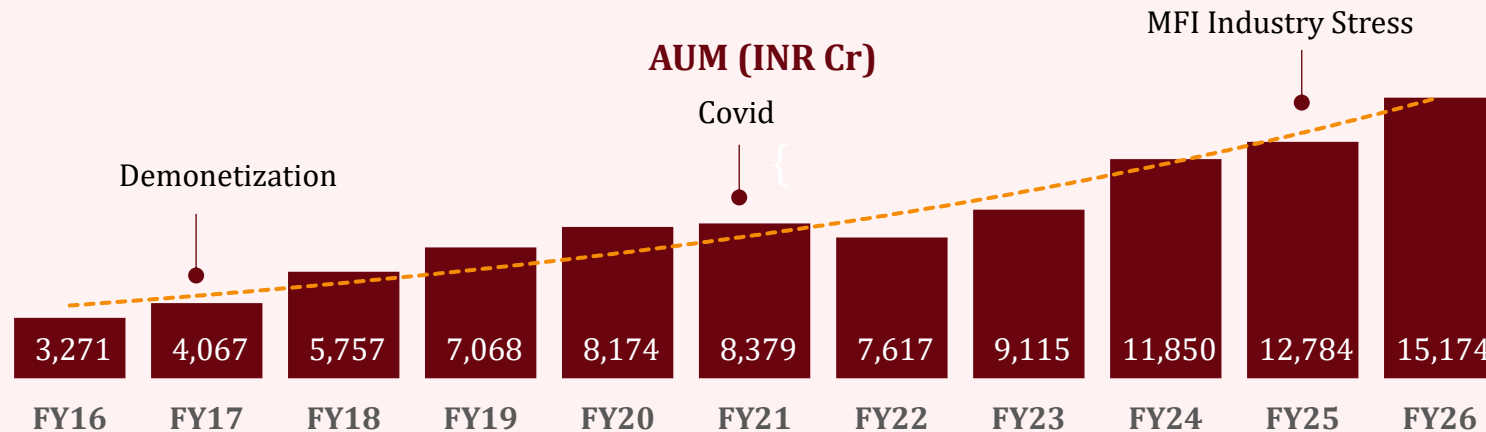
*Ecosystem:*

- Microfinance MSME lending
- Housing Finance
- Equipment Financing
- Green Financing
- Supply Chain Financing
- Tech Solutions
- AIF

**37%+** Borrowers with  
vintage > 3 years in Q1 FY27

**Calibrated Growth, Prudent Lending Practices and Effective Risk Controls**

**17% AUM CAGR OVER A DECADE; EMERGING STRONGER THROUGH EVERY CYCLE**



# SATIN VS OVERALL MFI INDUSTRY : CONSISTENTLY AHEAD



## AUM GROWTH (FY26 YoY)



SATIN

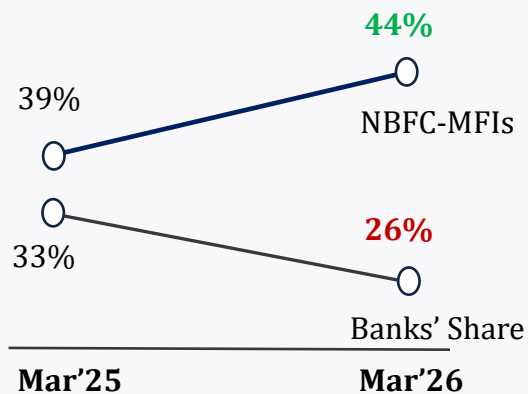
**+14%**

INDUSTRY

**-13%**

Industry AUM fell to ₹3,31,000 Crores (Mar'26) after 8 straight quarters of decline; Satin grew through the cycle

## Industry Portfolio Share (FY26 YoY)



**GAINING SHARE**

While banks lost share, MFIs expanded meaningfully



## KEY INDUSTRY TAKEAWAYS

### Market Share Momentum

NBFC-MFIs gained market share (~480bps) as banks' share fell (~600 bps), creating a favorable industry mix for Satin.

### Stronger Guardrails, Better Mix

95% of industry exposure is now to borrowers with ≤3 active lenders.

### Satin ahead of the curve

Ahead of MFIN Guardrails 2.0, we adopted a conservative onboarding strategy, bringing the proportion of clients linked to 3+ lenders down from ~5.2% at implementation to zero

## ACTIVE BORROWERS (FY26 YoY)



SATIN

**~Stable**

INDUSTRY

**-23%**

Industry active loan count declined as lenders tightened guardrails

## Q4 FY26 DISBURSEMENT GROWTH (QoQ)



SATIN

**+32%**

INDUSTRY

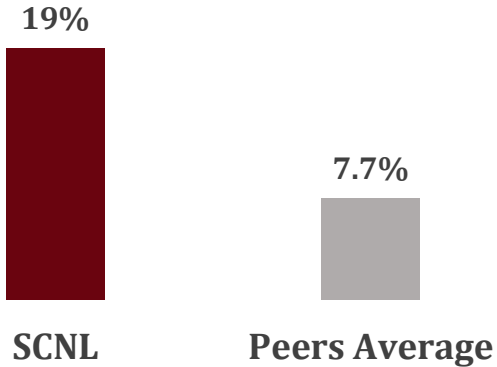
**+26%**

Both Satin and the Industry saw a strong Q4 rebound in originations, with Satin growing faster than the market

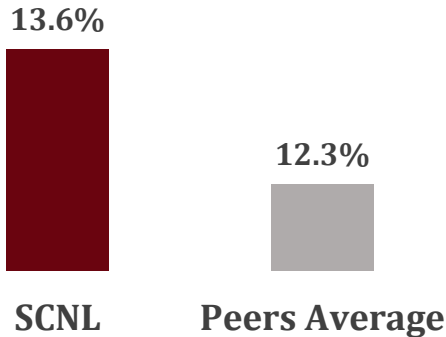
# LEADING ACROSS METRICS THROUGH RELENTLESS EXECUTION



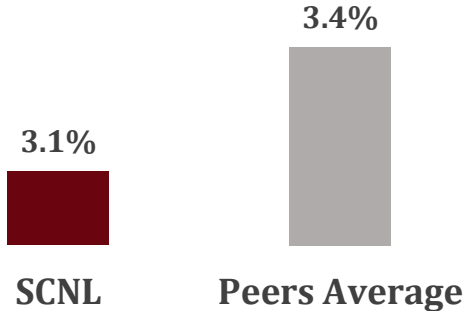
## 3 YEARS AUM CAGR



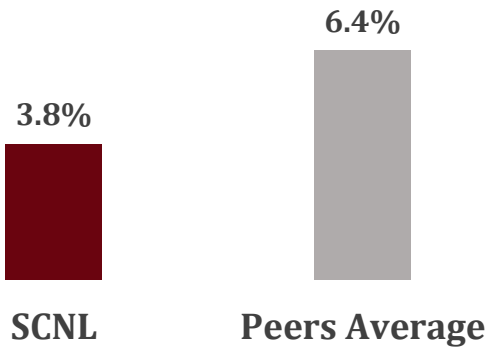
## NIM FY26



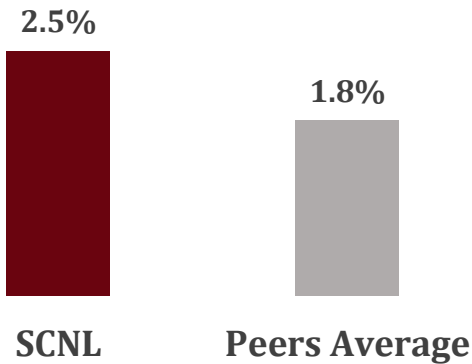
## GNPA FY26



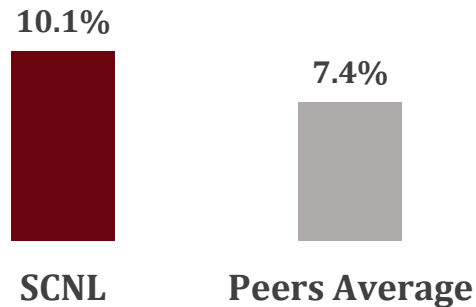
## CREDIT COST FY26



## ROA FY26



## ROE FY26



Numbers based on publicly available data

Satin's outperformance across metrics is driven by prudent underwriting, robust collections, deep customer understanding, and disciplined risk management – a foundation built to sustain performance going forward.

# AHEAD OF THE CURVE

A proactive, multi-pronged strategy that keeps slippages low and credit cost among the best in the industry



01

## Strict Underwriting Guardrails



Hard Cap - No Lending To Borrowers With 3 Active Lenders Or ₹2L Exposure



Strict Filter, High Discipline: 36% Sourcing To Disbursement Ratio



02

## Geographical Insulation



Negligible Exposure To Stressed States - TN 2.0%, Karnataka 1.0%



Deep-rooted Core Markets UP 22.5%, Assam 13.1% & Bihar 11.2%



03

## Product Diversification which brings scale



Secured Arms SHFL & SFL Each Crossed ₹1,000 Crores In AUM



Steady Pivot From Unsecured MFI Toward Secured Housing & MSME Lending

## Financial Strength and Operational Resilience

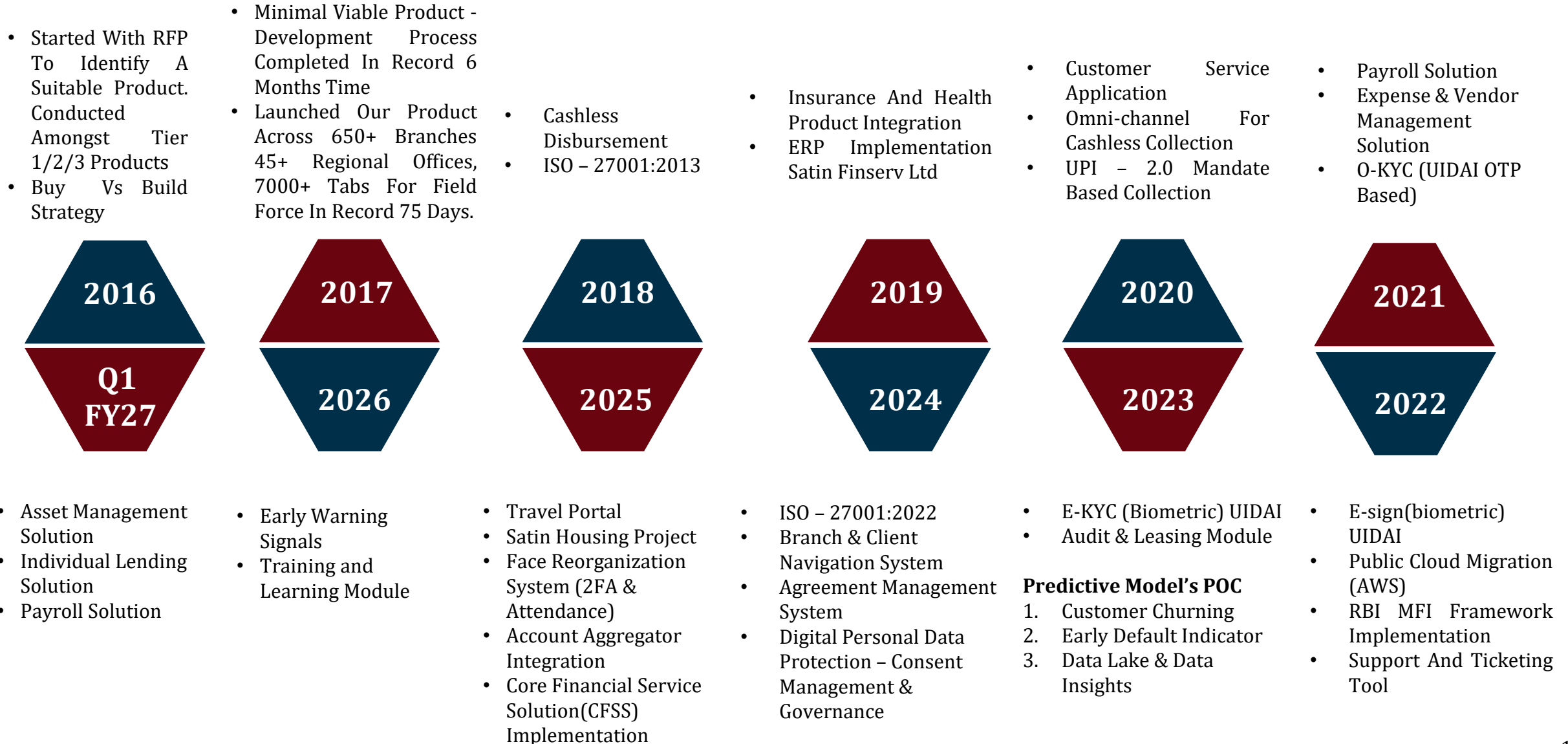
Strong capital access demonstrated through 16 successful fund raises since inception, with promoter participation in 14 rounds.

Demonstrated earnings resilience with 20 consecutive profitable quarters despite industry challenges.

Enhanced portfolio protection with NatCat insurance, covering ~15.5 lakh customers; ~63% of book covered

Dedicated to Environment, Social and Governance Debut score of 59 in S&P CSA.

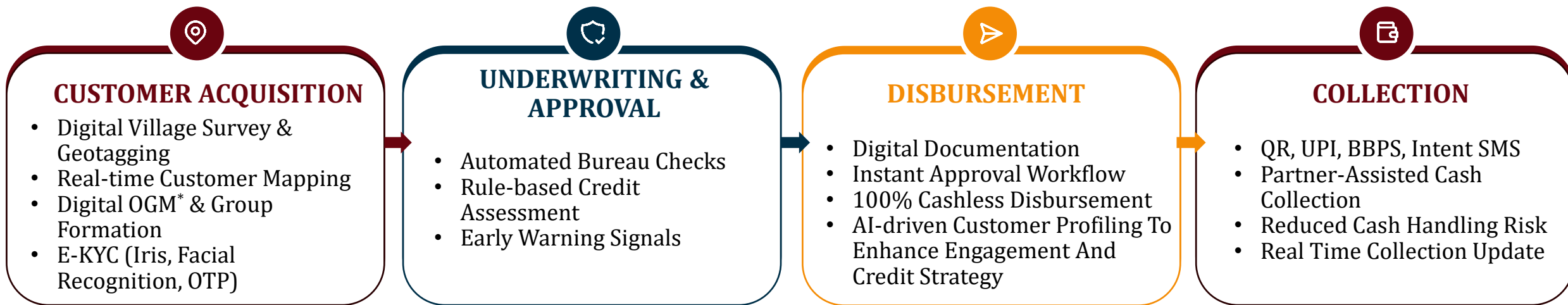
# A DECADE OF TECH LED TRANSFORMATION



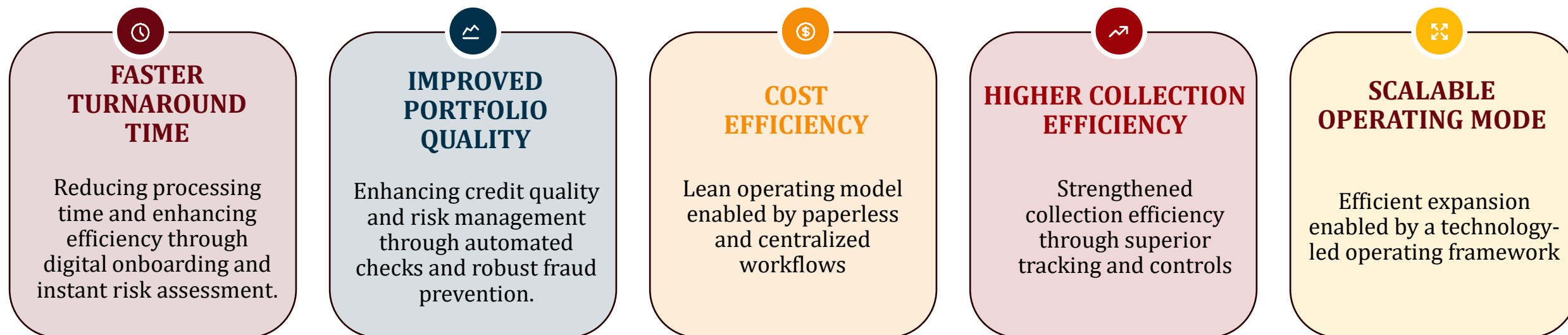
# TECHNOLOGY AS AN ENABLER, ADVANTAGE AS AN OUTCOME



## Leveraging AI, ML and Data Science to the fullest



## Delivering Tangible Business Outcomes



\*OGM : Open General Meeting

## Q1-FY27 PERFORMANCE

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# SNAPSHOT CONSOLIDATED Q1-FY27



**₹15,935 Crores**  
*AUM*  
27% YoY ↑

**₹3,495 Crores**  
*Disbursement*  
56% YoY ↑

**34 lakhs+**  
*Active Clients*  
3% YoY ↑



**2,041**  
*Branches*  
28% YoY ↑

**₹827 Crores**  
*Total Revenue\**  
22% YoY ↑

**₹123 Crores**  
*PAT*  
172% YoY ↑

*\*Revenue is adjusted for MTM gains and Changes due to Forex Movement for a more realistic depiction*

# SNAPSHOT STANDALONE Q1-FY27



**₹13,312 Crores**  
*AUM*  
22% YoY ↑

**₹3,008 Crores**  
*Disbursement*  
46% YoY ↑

**33 lakhs+**  
*Active Clients*  
3% YoY ↑



**1,863**  
*Branches*  
25% YoY ↑

**₹734 Crores**  
*Total Revenue\**  
21% YoY ↑

**₹120 Crores**  
*PAT*  
182% YoY ↑

\*Revenue is adjusted for MTM gains and Changes due to Forex Movement for a more realistic depiction

# Q1-FY27 CONSOLIDATED HIGHLIGHTS



|                           | Q1-FY27 | Q1-FY26 | Y-o-Y  | Q4-FY26 | Q-o-Q |
|---------------------------|---------|---------|--------|---------|-------|
| AUM<br>(₹Crores)          | 15,935  | 12,499  | ↑ 27%  | 15,174  | ↑ 5%  |
| Disbursement<br>(₹Crores) | 3,495   | 2,242   | ↑ 56%  | 4,420   | ↓ 21% |
| Branches                  | 2,041   | 1,599   | ↑ 28%  | 2,015   | ↑ 1%  |
| NII<br>(₹Crores)          | 514     | 411     | ↑ 25%  | 542     | ↓ 5%  |
| PPOP<br>(₹Crores)         | 267     | 201     | ↑ 33%  | 290     | ↓ 8%  |
| PAT<br>(₹Crores)          | 123     | 45      | ↑ 172% | 162     | ↓ 24% |
| Active Clients<br>(Lakhs) | 34      | 33      | ↑ 3%   | 34      | ↔     |

Note: Q1-FY26 numbers have been regrouped; Q1FY27 and Q4FY26 are not comparable due to cyclical nature of business

# Q1-FY27 CONSOLIDATED FINANCIAL HIGHLIGHTS



| Key Ratios                            | Q1FY27 | Q1FY26 | YoY | Q4FY26 | QoQ |
|---------------------------------------|--------|--------|-----|--------|-----|
| Gross Yield <sup>1</sup>              | 21.27% | 21.51% | ↓   | 23.28% | ↓   |
| Cost of Funds <sup>1</sup>            | 8.06%  | 8.51%  | ↓   | 8.09%  | ↓   |
| NIM <sup>1</sup>                      | 13.21% | 13.00% | ↑   | 15.20% | ↓   |
| Operating Expense Ratio               | 6.34%  | 6.64%  | ↓   | 7.05%  | ↓   |
| Loan Loss Ratio                       | 2.73%  | 4.52%  | ↓   | 2.19%  | ↑   |
| Adjusted Loan Loss Ratio <sup>2</sup> | 1.81%  | 4.27%  | ↓   | 1.62%  | ↑   |
| ROA                                   | 3.30%  | 1.50%  | ↑   | 4.71%  | ↓   |
| Adjusted ROA <sup>2</sup>             | 4.02%  | 1.70%  | ↑   | 5.16%  | ↓   |
| ROE                                   | 16.75% | 7.05%  | ↑   | 23.31% | ↓   |
| Adjusted ROE <sup>2</sup>             | 20.39% | 7.97%  | ↑   | 25.51% | ↓   |
| Leverage                              | 3.97x  | 3.64x  | ↑   | 3.86x  | ↑   |
| Cost to Income Ratio <sup>1</sup>     | 47.98% | 51.08% | ↓   | 46.42% | ↑   |

## Note:

- Gross Yield, Cost of Funds, NIM and Cost to Income have been adjusted for MTM gains and Changes due to Forex Movement for a more realistic depiction
- Adjusted Credit Cost, Adjusted ROA and Adjusted ROE is excluding Management Overlay created as a buffer, amounting to ₹36 Crores (Q1FY27), ₹21 Crores (Q4FY26) and ₹8 Crores (Q1FY26)
  - Our Forex borrowings are 100% hedged;
  - Q1FY26 numbers have been regrouped ;
  - Q1FY27 and Q4FY26 are not comparable due to cyclical nature of business

# Q1-FY27 STANDALONE HIGHLIGHTS



|                           | Q1-FY27 | Q1-FY26 | Y-o-Y  | Q4-FY26 | Q-o-Q |
|---------------------------|---------|---------|--------|---------|-------|
| AUM<br>(₹Crores)          | 13,312  | 10,956  | ↑ 22%  | 12,853  | ↑ 4%  |
| Disbursement<br>(₹Crores) | 3,008   | 2,065   | ↑ 46%  | 3,820   | ↓ 21% |
| Branches                  | 1,863   | 1,487   | ↑ 25%  | 1,841   | ↑ 1%  |
| NII<br>(₹Crores)          | 465     | 370     | ↑ 26%  | 469     | ↓ 1%  |
| PPOP<br>(₹Crores)         | 258     | 189     | ↑ 36%  | 256     | ↑ 1%  |
| PAT<br>(₹Crores)          | 120     | 43      | ↑ 182% | 137     | ↓ 12% |
| Active Clients<br>(Lakhs) | 33      | 32      | ↑ 3%   | 33      | ↔     |

Note: Q1-FY26 numbers have been regrouped ; Q1FY27 and Q4FY26 are not comparable due to cyclical nature of business

# Q1-FY27 STANDALONE FINANCIAL HIGHLIGHTS



| Key Ratios                            | Q1FY27 | Q1FY26 | YoY | Q4FY26 | QoQ |
|---------------------------------------|--------|--------|-----|--------|-----|
| Gross Yield <sup>1</sup>              | 22.44% | 21.87% | ↑   | 23.65% | ↓   |
| Cost of Funds <sup>1</sup>            | 8.08%  | 8.71%  | ↓   | 7.81%  | ↑   |
| NIM <sup>1</sup>                      | 14.36% | 13.16% | ↑   | 15.85% | ↓   |
| Operating Expense Ratio               | 6.33%  | 6.51%  | ↓   | 6.98%  | ↓   |
| Loan Loss Ratio                       | 3.06%  | 4.84%  | ↓   | 2.48%  | ↑   |
| Adjusted Loan Loss Ratio <sup>2</sup> | 1.97%  | 4.55%  | ↓   | 1.80%  | ↑   |
| ROA                                   | 3.55%  | 1.51%  | ↑   | 4.31%  | ↓   |
| Adjusted ROA <sup>2</sup>             | 4.34%  | 1.73%  | ↑   | 4.80%  | ↓   |
| ROE                                   | 15.10% | 5.97%  | ↑   | 17.91% | ↓   |
| Adjusted ROE <sup>2</sup>             | 18.46% | 6.82%  | ↑   | 19.94% | ↓   |
| Leverage                              | 3.15x  | 2.90x  | ↑   | 3.07x  | ↑   |
| Cost to Income Ratio <sup>1</sup>     | 44.49% | 48.91% | ↓   | 45.32% | ↓   |

## Note:

- Gross Yield, Cost of Funds, NIM and Cost to Income have been adjusted for MTM gains and Changes due to Forex Movement for a more realistic depiction
- Adjusted Credit Cost, Adjusted ROA and Adjusted ROE is excluding Management Overlay created as a buffer, amounting to ₹36 Crores (Q1FY27), ₹21 Crores (Q4FY26) and ₹8 Crores (Q1FY26)
  - Our Forex borrowings are 100% hedged;
  - Q1FY26 numbers have been regrouped ;
  - Q1FY27 and Q4FY26 are not comparable due to cyclical nature of business

# STANDALONE OPERATIONAL HIGHLIGHTS FOR Q1-FY27

## ACHIEVED 182% YoY GROWTH IN PAT FOR Q1-FY27

### STRONG FINANCIAL AND OPERATIONAL EFFICIENCIES

- Raised **~₹3,000 Crores** via diversified debt instruments, underscoring strong institutional trust, including sub debt of **₹285 Crores** augmenting CRAR, undrawn sanction in hand **~₹2,600 Crores**.
- Secured DA sanction limit of **₹2,000 Crores** from a PSU through its first ever digital-direct assignment.
- Marginal Cost of Borrowing\* reduced by **37 bps** YoY to 10.52%
- **Credit Cost reduced by over 177 bps to 3.06%**, including management overlay buffer of ₹36 Crores, (in line with the guidance provided for FY27 : 3-3.5%). Credit Cost excluding management overlay stood at **1.97%**
- GNPA further **improved to 2.2%** as on 30<sup>th</sup> Jun'26 as against 3.7% as on 30<sup>th</sup> Jun'25 and 3.1% as on Mar'26, underscoring robust underwriting.
- X-Bucket Collection Efficiency for Q1FY27 stood at **~99.9%**

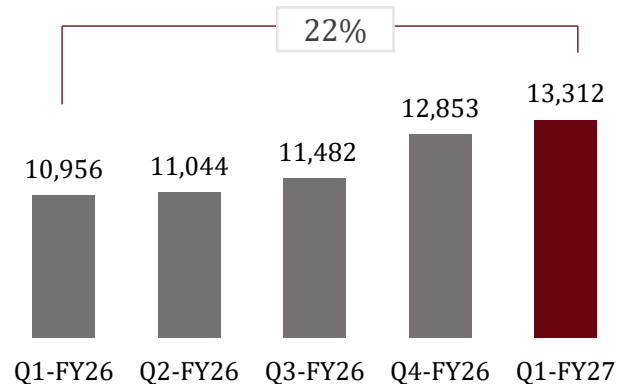
### STRONG GEOGRAPHICAL PRESENCE

- Strategic Entry into **Kerala** in June 2026 – strengthening South India presence across Tamil Nadu, Karnataka, Andhra Pradesh & Telangana
- **41 new** branches added in Q1FY27 expanding the network to **1,863** branches at Standalone level

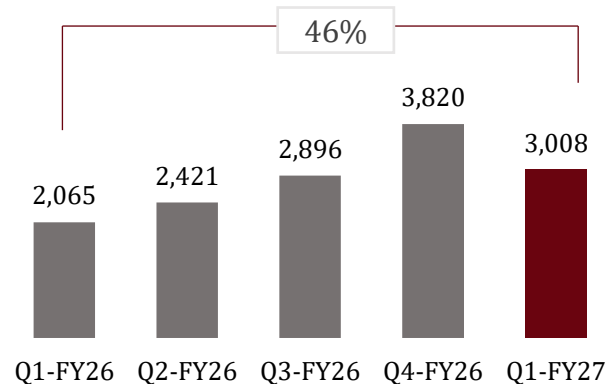
# STANDALONE QUARTERLY PROGRESS (1/3)



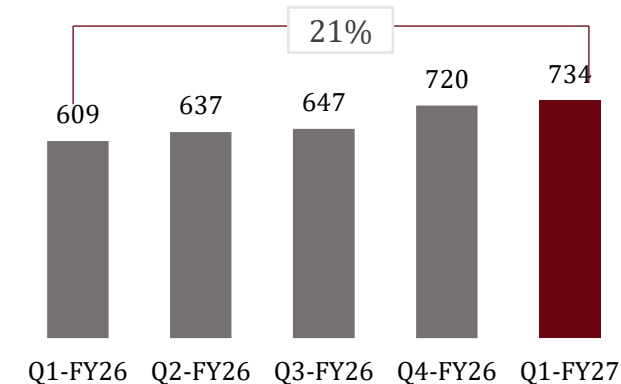
## AUM (₹ Crores)



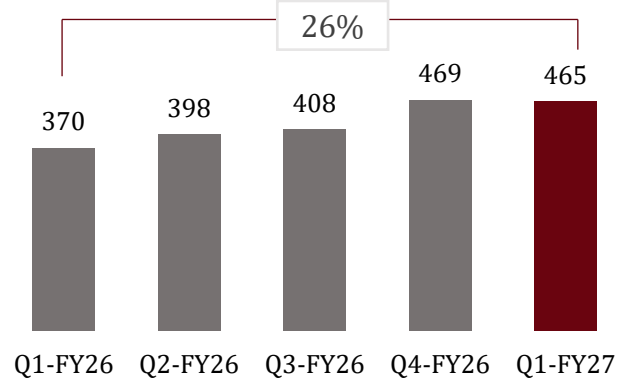
## DISBURSEMENT (₹ Crores)



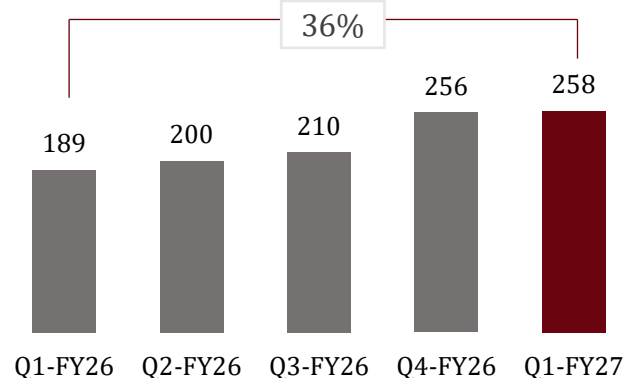
## TOTAL INCOME (₹ Crores)



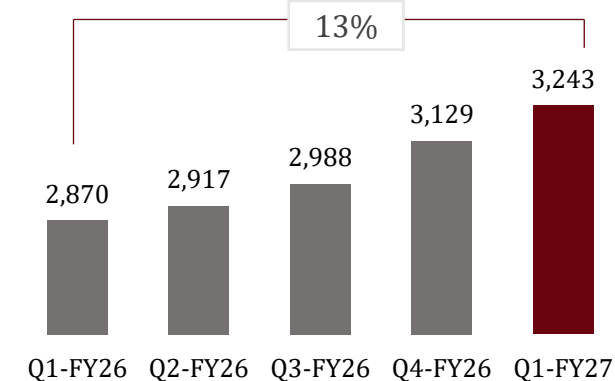
## NII (₹ Crores)



## PPOP (₹ Crores)

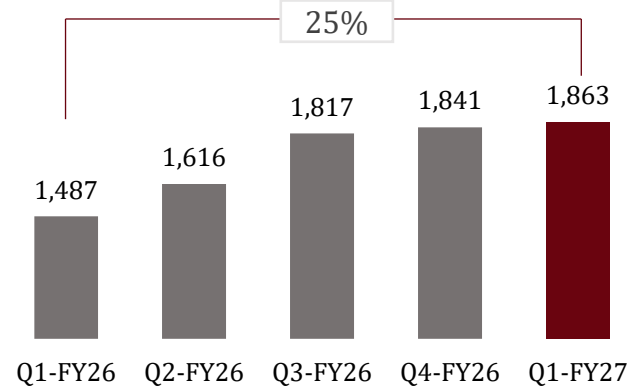


## NET WORTH (₹ Crores)

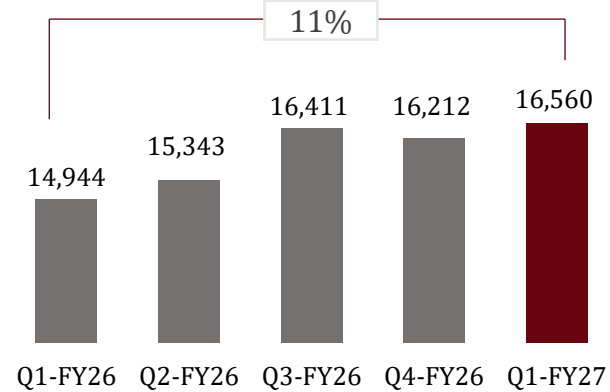


# STANDALONE QUARTERLY PROGRESS (2/3)

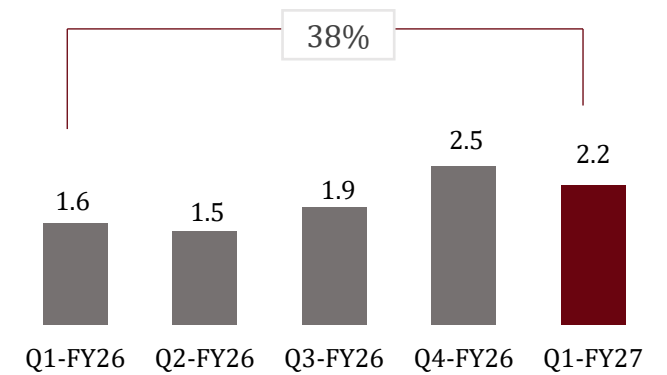
## BRANCHES



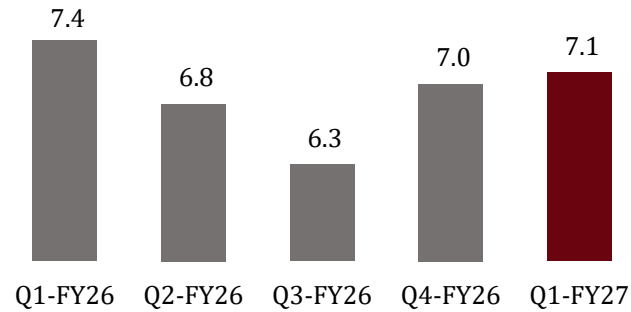
## EMPLOYEES



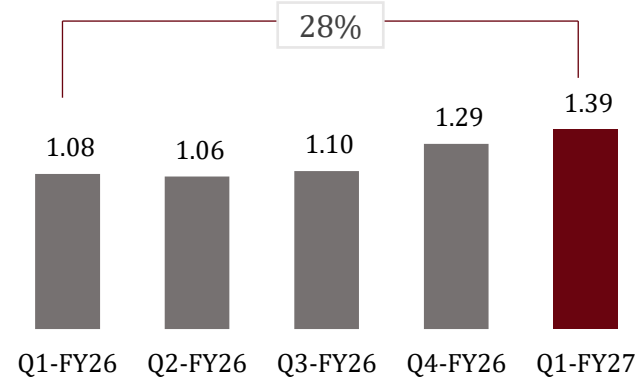
## NEW CLIENTS ADDED (Lakhs)



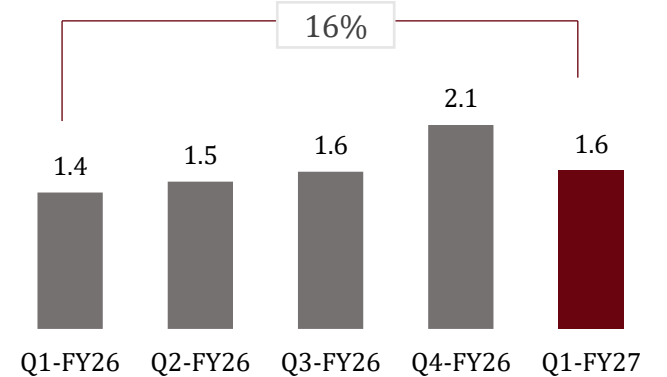
## AUM / BRANCH (₹ Crores)



## AUM / LOAN OFFICER (₹ Crores)

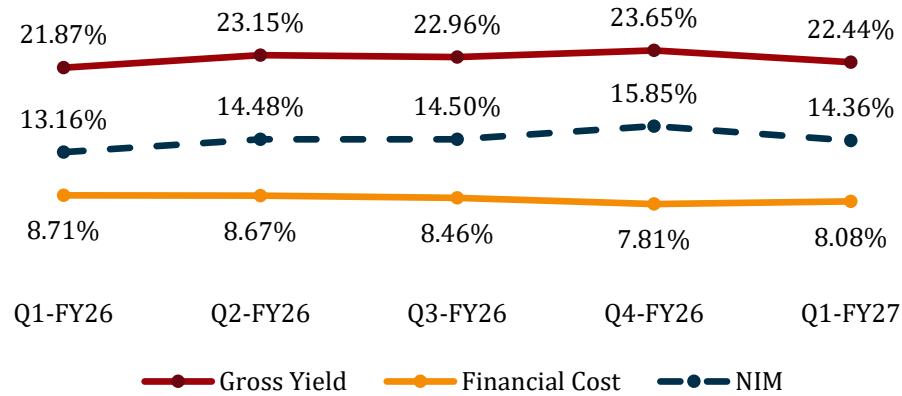


## DISBURSEMENT / BRANCH (₹ Crores)

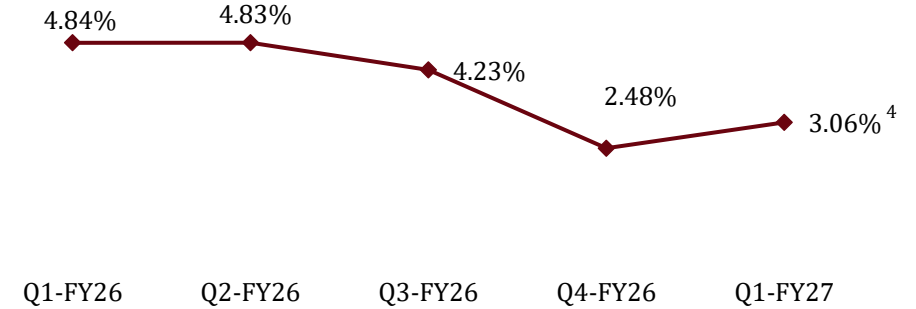


# STANDALONE QUARTERLY PROGRESS (3/3)

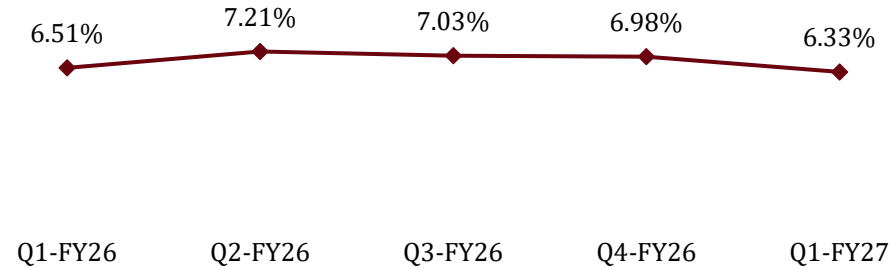
## MARGIN ANALYSIS (%)



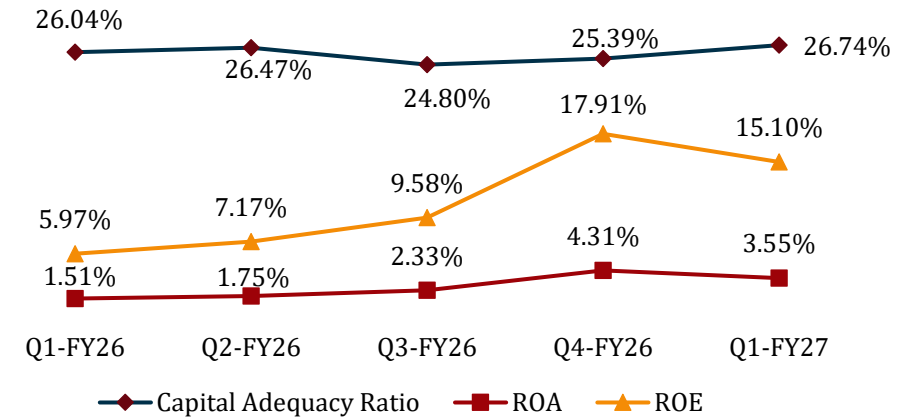
## CREDIT COST (%)



## OPEX TO AVG AUM (%)



## RETURN RATIOS AND CAPITAL ADEQUACY (%)

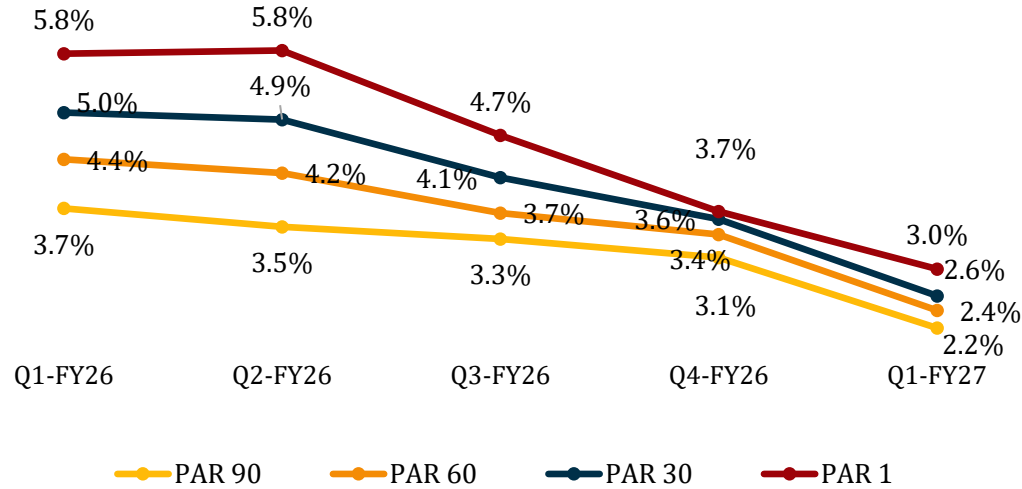


### Note:

1. Gross Yield, Cost of Funds and NIM have been adjusted for MTM gains and Changes due to Forex Movement for a more realistic depiction.
2. Our Forex borrowings are 100% hedged ; 3. OPEX to Avg AUM is elevated on account of branch expansion ; 4. Q1FY26 numbers have been regrouped ;
5. Credit cost looks inflated and ROA & ROE are suppressed due to management overlay of ₹36 Crores

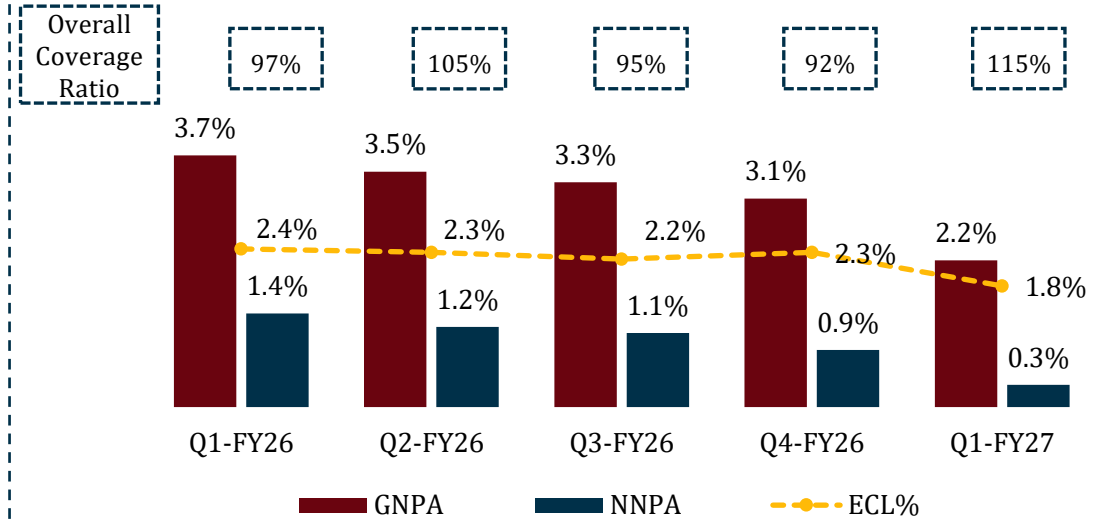
# ASSET QUALITY AND PROVISIONS

PAR TREND



Above numbers are on a cumulative basis.

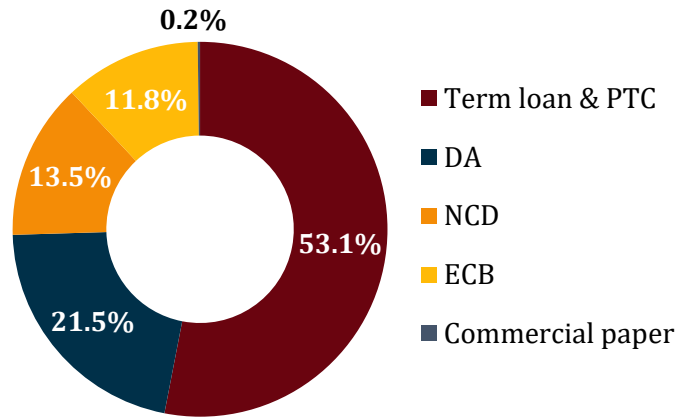
NNPA & COVERAGE RATIO



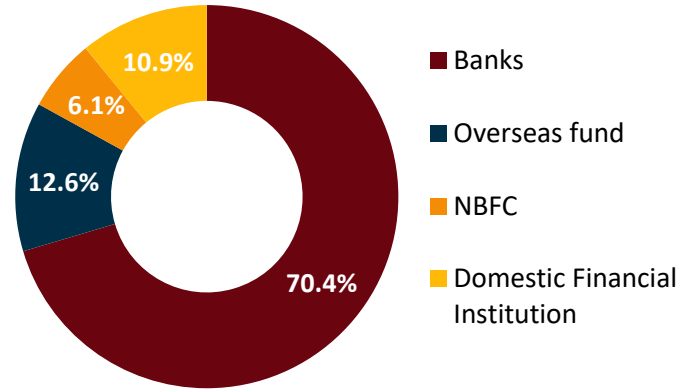
- There is an improvement in collection efficiency across dpd buckets, leading to better PAR ratios
- Overall asset quality has shown a strong consistency with PAR 90 at 2.2% i.e. ₹219 Crores
- Sufficient on-book provisions of ₹252 Crores as on 30<sup>th</sup> June'26, which is 2.5% of on-book portfolio. Provision required as per RBI is ₹152 Crores
- Management overlay of ₹36 Crores to act as buffer for future stress
- Stage 3 coverage ratio is 85% as on 30<sup>th</sup> June'26 vs 73% as on 31<sup>st</sup> March'26
- Recovery against write-offs ₹8 Crores during Q1FY27
- Overall Provision Coverage Ratio is healthy at 115%

# BUILT ON A STRONG & BALANCED FUNDING BASE

## PRODUCT WISE



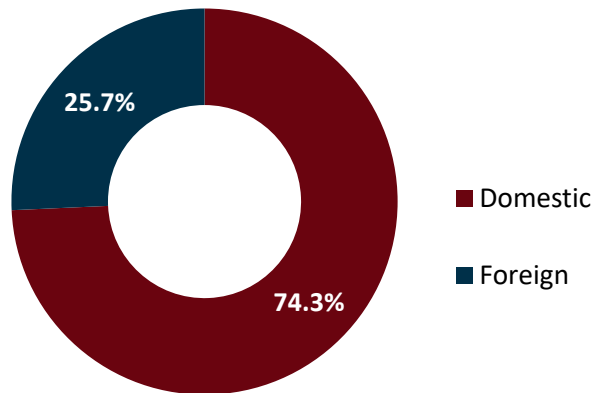
## LENDER WISE



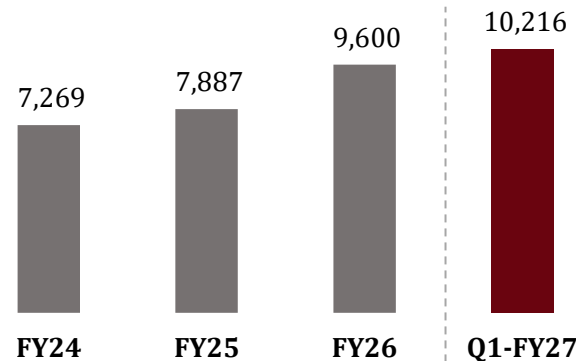
## LARGE LENDER BASE 77 Active Lenders

| Top 10 Lending Partners | % Share      |
|-------------------------|--------------|
| Bank Of Maharashtra     | 9.4%         |
| State Bank Of India     | 6.5%         |
| Union Bank Of India     | 6.3%         |
| HSBC                    | 6.1%         |
| Bandhan Bank            | 5.5%         |
| IDFC First Bank Limited | 4.4%         |
| Axis Bank Limited       | 3.7%         |
| Bank Of Baroda          | 3.6%         |
| SIDBI                   | 3.4%         |
| Blue Orchard*           | 3.2%         |
| <b>Total</b>            | <b>52.0%</b> |

## FUNDING SOURCE



## TOTAL DEBT (₹CRORES)



## CREDIT RATING

- Long term rating: "A (Stable)" by ICRA
- Short-Term rating: "A1" by ICRA

\*Exposure via various funds

# DIVERSIFIED GEOGRAPHICAL PRESENCE

## PRESENCE ACROSS 27 STATES AND 5 UTs

**2,041**

No. of  
Branches

**140**

No. of Regional  
Offices

**~590**

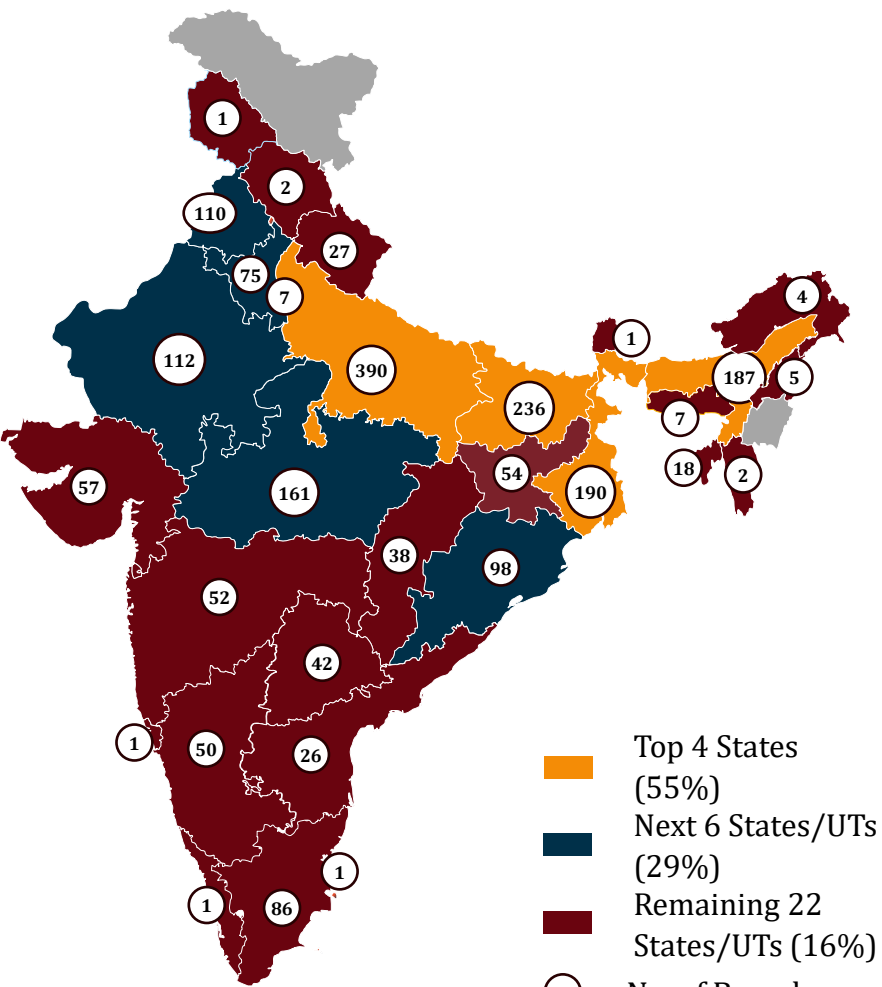
No. of Districts

**3.9 Lakhs**

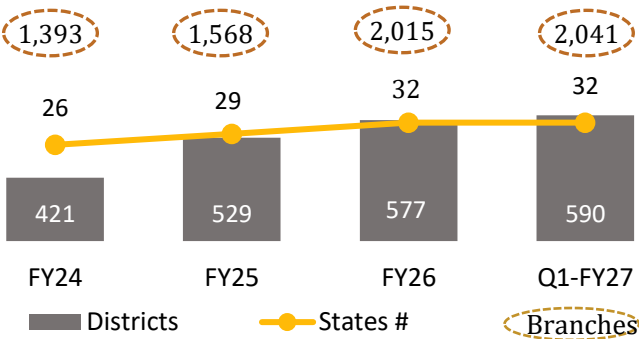
No. of  
Centres

**98%**

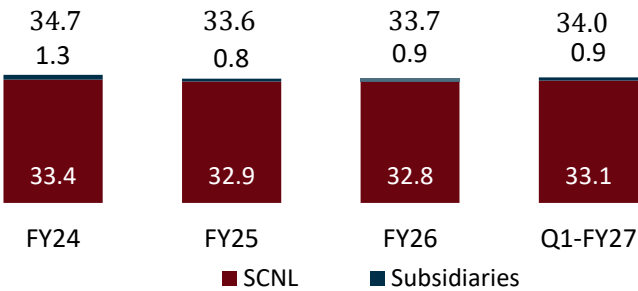
Districts with  
<1%  
exposure



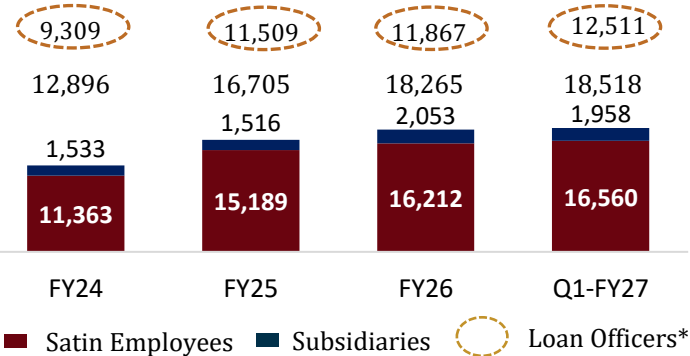
## DISTRICTS, STATES AND BRANCHES



## CLIENTS (LAKHS)^



## EMPLOYEES & LOAN OFFICERS



\* Loan officers include Trainee CSOs # Including UTs

# IMPROVING PERFORMANCE ACROSS GEOGRAPHIES

| Particulars    | On-book Portfolio (₹Crores) | % of On-book Portfolio | X Bucket CE % Q1-FY27 | PAR 90      |
|----------------|-----------------------------|------------------------|-----------------------|-------------|
| Uttar Pradesh  | 2,289                       | 23%                    | 99.8%                 | 1.9%        |
| Assam          | 1,475                       | 15%                    | 100.0%                | 0.4%        |
| Bihar          | 1,305                       | 13%                    | 99.9%                 | 2.7%        |
| West Bengal    | 1,046                       | 10%                    | 99.7%                 | 2.7%        |
| Madhya Pradesh | 615                         | 6%                     | 99.6%                 | 3.4%        |
| Punjab         | 419                         | 4%                     | 99.9%                 | 1.1%        |
| Others         | 2,886                       | 29%                    | 99.7%                 | 2.8%        |
| <b>Total</b>   | <b>10,035</b>               | <b>100%</b>            | <b>99.9%</b>          | <b>2.2%</b> |

## Geographic Strength Supports Overall Portfolio Resilience

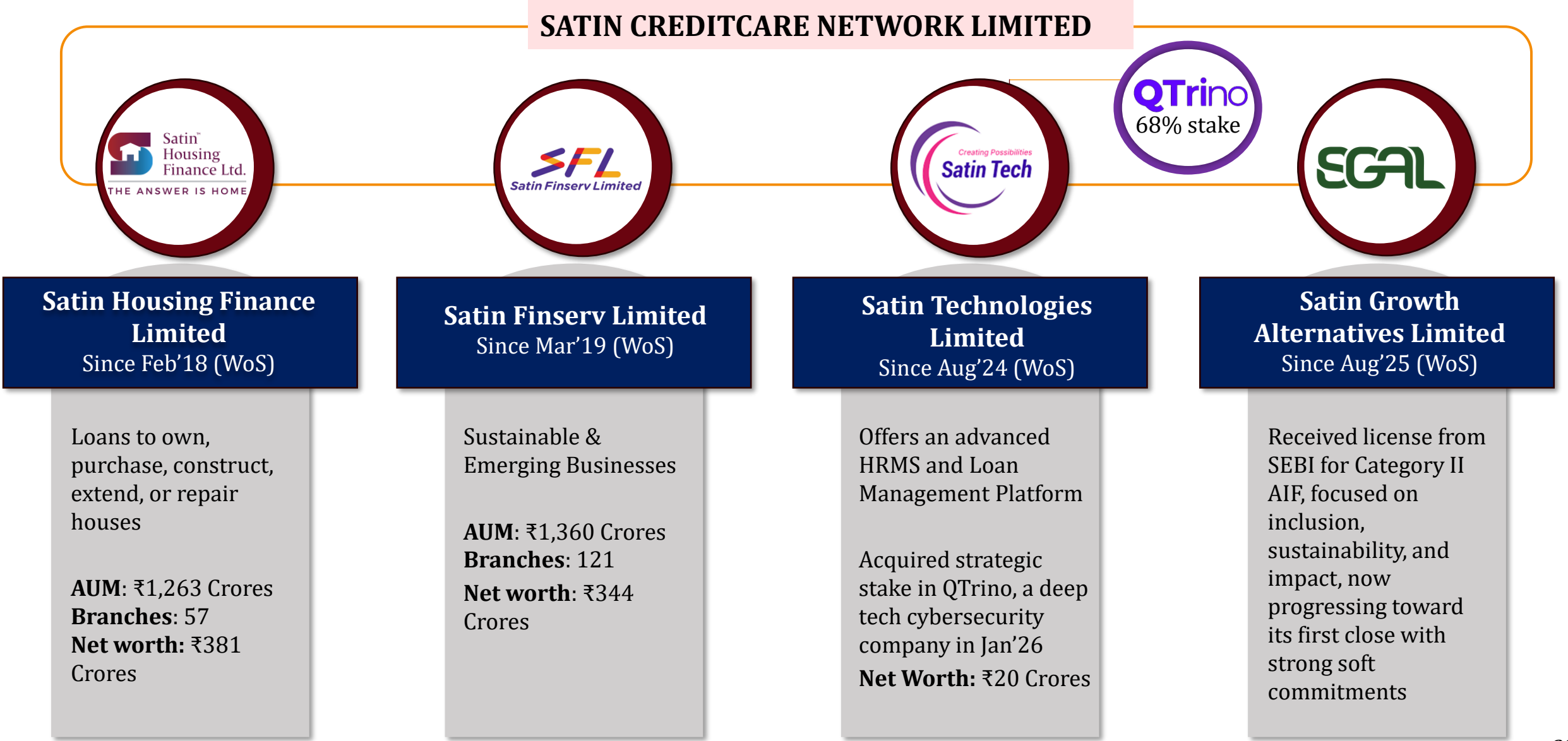
Consistent improvement in asset quality due to tighter underwriting and credit discipline

Decline in PAR 90 quarter on quarter reflects recovery phase of the sector improving risk management and controlled delinquencies

# VALUE UNLOCKING THROUGH DIVERSIFICATION

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# GROUP STRUCTURE



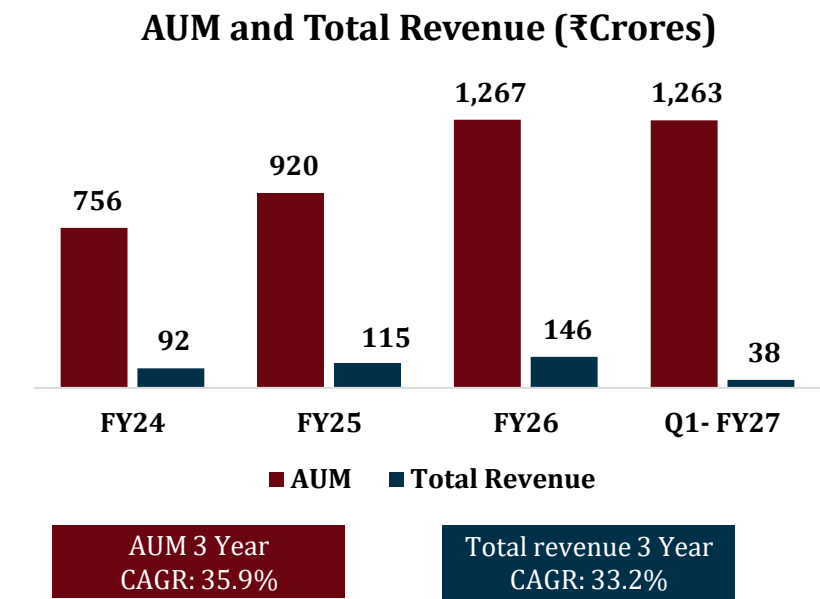
# HOUSING FINANCE



- ▶ Satin Housing Finance Limited (SHFL), founded in 2017, offers affordable housing finance products tailored for low- and middle-income families.
- ▶ SHFL offers competitive loans for home purchase, construction, and improvement, ensuring affordable housing finance.
- ▶ Simplified loans with minimal documentation and full support from counselling to post-loan service, ensuring transparency and accessibility.
- ▶ The company leverages its deep rural presence to serve graduated microfinance clients ready for home ownership.
- ▶ With its history of flawless operations and no willful defaults or fraud, SHFL is a trusted affordable housing finance provider.



|                               |                       |
|-------------------------------|-----------------------|
| <b>AUM</b>                    | <b>₹1,263 Crores</b>  |
| No. of States and UTs         | 22                    |
| Tenure                        | 24-240 Months         |
| Average Ticket Size – Q1-FY27 | ₹12,37,000            |
| Collection Frequency          | Monthly               |
| No. of Loan Accounts          | 12,412                |
| GNPA                          | 3.3%                  |
| CRAR                          | 59.8%                 |
| Credit Rating                 | A- (Stable) from ICRA |

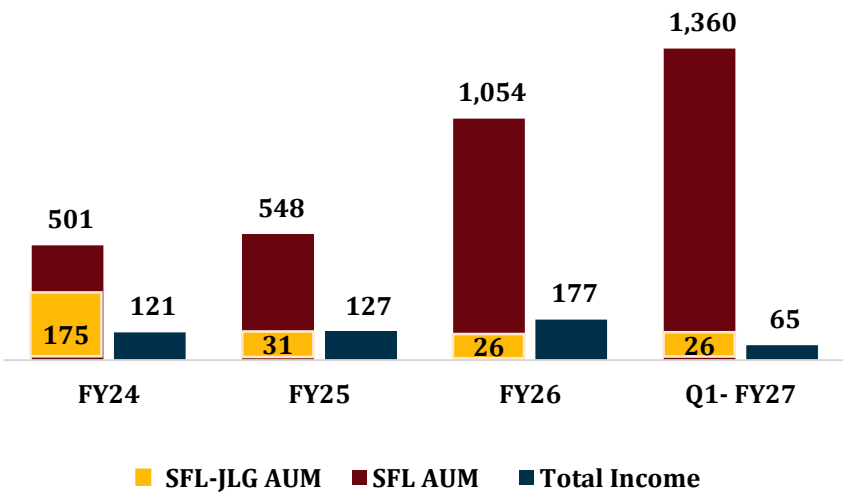


- ▶ Satin Finserv Limited (SFL), founded in 2018, provides diversified financial solutions to support India’s vital MSME sector.
- ▶ The company offers a comprehensive range of products viz Micro Enterprise Group (MEG) and Sustainable and Emerging Businesses (SEB) loans, tailored to support diverse business needs.
- ▶ MEG loans specifically targets underserved entrepreneurs seeking small-ticket business loans ( $\leq$  ₹5 lakh) secured by collateral tapping into a significant market opportunity.
- ▶ SEB loans specifically support enterprises focused on innovation, responsible growth, and evolving market opportunities. ~45% of the SEB portfolio is aligned to clean mobility and renewable energy, underscoring SFL’s commitment to India’s low-carbon and inclusive growth.
- ▶ Through its flexible, need-based financing, the company fosters sustainable business growth and actively promotes entrepreneurship across India’s MSME sector.
- ▶ Expanded green finance portfolio with disbursement of 50 loans amounting to ₹294 Crores in Q1FY27. AUM reached ₹624 Crores.

Visit at - [Satin Finserv Limited](https://www.satinfinserv.com)  
(1) In addition to these, SFL JLG has 21,783 loan accounts

|                               |                       |
|-------------------------------|-----------------------|
| AUM                           | ₹1,360 Crores         |
| No. of States and UTs         | 14                    |
| Tenor                         | Upto 60 months        |
| Average Ticket Size – Q1-FY27 | ₹2,24,000 (Retail)    |
| Collection Frequency          | Monthly/Quarterly     |
| No. of Loan Accounts          | 55,673 <sup>(1)</sup> |
| GNPA                          | 3.5%                  |
| CRAR                          | 27.1%                 |
| Credit Rating                 | A- (Stable) from ICRA |

AUM and Total Revenue (₹Crores)



# SATIN TECHNOLOGIES – LEVERAGING IN-HOUSE TECHNOLOGY



## Live

New-generation HRMS platform in production, running mission-critical factory workflows

## Proven

HRMS built on technology inherited from the parent organisation, live for several years

## Earning

Paying HRMS customers; first customer revenue milestone achieved at QTrino Labs

## Scaling

HRMS partner network expanding; Big 4 channel partnerships in motion at QTrino

## Strengthened

Senior leadership onboarded across STL and QTrino Labs

### HRMS: New-Generation Platform, Proven Core

- Live in production on the most demanding factory workflows — shift, payroll and leave
- Mature codebase inherited from the parent, battle-tested over several years
- Mobile app in daily use on the shop floor; partner-led distribution building momentum

### Core Banking: On Track to Go-Live

- Development complete - moved into customer UAT
- Go-live targeted for 30 September 2026
- Portfolio expansion underway into loan management (LMS) and loan origination (LOS) for NBFCs

### QTrino Labs: Quantum-Safe Security

- STL owned 68% in QTrino as on 30<sup>th</sup> June'26
- Successful first execution quarter with inaugural customer delivery
- Assessment Tool v1 completed;
- SaaS MVP on track Big 4 partnerships advancing; FIPS certification in progress

## THE QUARTER AHEAD

**HRMS** - Scale sales & marketing; activate the partner network

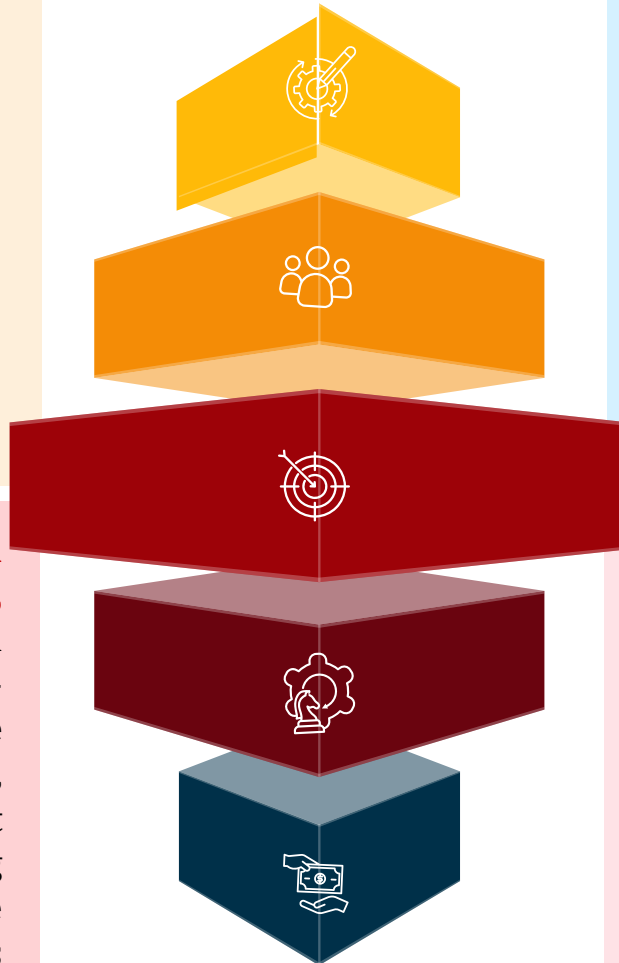
**Core Banking** - Complete UAT and go live; stand up the commercial organisation

**QTrino Labs** - Customer validation and MVP release; activate global channels

Fund led by an all-women Board and investment team, reinforcing SCNL's commitment to gender-intentional leadership, equity, and financial inclusion.

## Leverages SCNL's Pan India reach,

Investment decision combines deep-dive, on-ground audits of remote facilities by RMs, top-line growth support for founders, enabling sales penetration in the most distant markets



## Category II Alternative Investment Fund

under SEBI regulations, aimed at providing vital quasi debt/equity capital to underfunded MSMEs, especially in rural and semi-urban India.

## Strategic move to leverage SCNL's financial services expertise,

enabling revenue diversification through participation in the regulated alternative asset management sector.



Received license from SEBI for **Category II AIF**, targeting first close and first deployment in next quarter



Onboarding institutional **LPs** and maintaining a strong **deal pipeline** with streamlined operations

# ANNEXURE

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# BUSINESS DETAILS

| Particulars               | Q1-FY27              | Q1-FY26            | YoY%       | Q4-FY26              | QoQ%      |
|---------------------------|----------------------|--------------------|------------|----------------------|-----------|
| <b>AUM (₹ Crores)</b>     | <b>15,935</b>        | <b>12,499</b>      | <b>27%</b> | <b>15,174</b>        | <b>5%</b> |
| SCNL                      | 13,312               | 10,956             |            | 12,853               |           |
| On-book                   | 10,035               | 8,668              |            | 9,539                |           |
| Off-book                  | 3,277                | 2,288              |            | 3,314                |           |
| SHFL                      | 1,263 <sup>(1)</sup> | 961 <sup>(2)</sup> |            | 1,267 <sup>(3)</sup> |           |
| SFL                       | 1,360 <sup>(4)</sup> | 582                |            | 1,054 <sup>(5)</sup> |           |
| MSME                      | 1,334                | 551                |            | 1,028                |           |
| <b>AUM Mix (₹ Crores)</b> | <b>15,935</b>        | <b>12,499</b>      | <b>27%</b> | <b>15,174</b>        | <b>5%</b> |
| MFI Lending               | 12,882               | 10,767             |            | 12,522               |           |
| Business Correspondence   | 26                   | 31                 |            | 26                   |           |
| MSME                      | 1,790                | 771                |            | 1,385                |           |
| Housing Finance           | 1,263                | 961                |            | 1,267                |           |
| <b>No. of Branches</b>    | <b>2,041</b>         | <b>1,599</b>       | <b>28%</b> | <b>2,015</b>         | <b>1%</b> |
| SCNL                      | 1,863                | 1,487              |            | 1,841                |           |
| SHFL                      | 57                   | 44                 |            | 53                   |           |
| SFL                       | 121                  | 68                 |            | 121                  |           |

1) Includes assigned portfolio of ₹228 Crores ; 2) Includes assigned portfolio of ₹162 Crores

3) Includes assigned portfolio of ₹216 Crores; 4) Includes assigned portfolio of ₹74 Crores

5) Includes assigned portfolio of ₹67 Crores

# DIVERSIFIED PRODUCT OFFERINGS



| Particulars                          | Satin Creditcare Network Ltd.                                            | Satin Housing Finance Ltd.                                                                                 | Satin Finserv Ltd.                                                                              |
|--------------------------------------|--------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|
| <b>Product features as of Jun'26</b> | <b>Microfinance<sup>(1)</sup></b>                                        | <b>Housing Finance</b>  | <b>MSME</b>  |
| <b>Purpose</b>                       | Unsecured micro loans to economically active women through the JLG model | Affordable & micro housing solutions for low to middle-income groups                                       | Sustainable and Emerging Businesses Loans                                                       |
| <b>Ticket Size Range</b>             | Upto ₹1,05,000                                                           | ₹1,00,000 – 4,000,000                                                                                      | Upto ₹200,000,000                                                                               |
| <b>Tenure</b>                        | 6 - 48 months                                                            | 24 - 240 months                                                                                            | Upto 60 months                                                                                  |
| <b>Frequency of Collection</b>       | Bi-Weekly                                                                | Monthly                                                                                                    | Monthly/Quarterly                                                                               |
| <b>No. of States/UTs</b>             | 30                                                                       | 22                                                                                                         | 14                                                                                              |
| <b>No. of Branches</b>               | 1,863                                                                    | 57                                                                                                         | 121                                                                                             |
| <b>AUM (₹ Crores)</b>                | 12,856 <sup>(2)</sup>                                                    | 1,263                                                                                                      | 1,360 <sup>(3)</sup>                                                                            |
| <b>No. of loan accounts</b>          | 33,89,835                                                                | 12,412                                                                                                     | 77,456                                                                                          |
| <b>Avg. Ticket Size for Q1-FY27</b>  | ₹61,000 (JLG)                                                            | ₹12,37,000                                                                                                 | ₹2,24,000 (Retail)                                                                              |
| <b>GNPA</b>                          | 2.2%                                                                     | 3.3%                                                                                                       | 3.5%                                                                                            |
| <b>CRAR</b>                          | 26.7%                                                                    | 59.8%                                                                                                      | 27.1%                                                                                           |
| <b>Active Lenders</b>                | 77                                                                       | 34                                                                                                         | 36                                                                                              |
| <b>Credit Rating</b>                 | ICRA A (Stable)                                                          | ICRA A- (Stable)                                                                                           | ICRA A- (Stable)                                                                                |

## Notes:

(1) Includes MFI Lending (loans under JLG model and water & sanitation) and Product Financing (Loans for solar lamps, cycles etc.)

(2) SCNL also has additional MSME portfolio of ₹456 Crores other than MFI portfolio

(3) Post merger of TFSL, SFL also has JLG BC portfolio, which is being run down. The AUM for SFL JLG portfolio stood at ₹26 Crores

# CONSOLIDATED INCOME STATEMENT



| Income Statement (₹ Crores)  | Q1-FY27    | Q1-FY26    | Y-o-Y       | Q4-FY26    | Q-o-Q       |
|------------------------------|------------|------------|-------------|------------|-------------|
| Interest Income              | 693        | 596        | 16%         | 609        | 14%         |
| DA Income                    | 94         | 49         |             | 145        |             |
| Less: Finance Cost           | 313        | 269        |             | 288        |             |
| Add: Other Income            | 40         | 34         |             | 76         |             |
| <b>Net Interest Income</b>   | <b>514</b> | <b>411</b> | <b>25%</b>  | <b>542</b> | <b>-5%</b>  |
| Less: Operating Expenses     | 247        | 210        |             | 251        |             |
| Less: Credit Cost            | 106        | 143        |             | 78         |             |
| <b>Profit Before Tax</b>     | <b>161</b> | <b>58</b>  | <b>178%</b> | <b>212</b> | <b>-24%</b> |
| Less: Tax                    | 39         | 13         |             | 50         |             |
| <b>Profit for the Period</b> | <b>123</b> | <b>45</b>  | <b>172%</b> | <b>162</b> | <b>-24%</b> |

## Note:

1. Our Forex borrowings are 100% hedged
2. Opex elevated on account of branch expansion
3. Q1FY26 numbers have been regrouped

# STANDALONE INCOME STATEMENT



| Income Statement (₹ Crores)  | Q1-FY27    | Q1-FY26    | Y-o-Y       | Q4-FY26    | Q-o-Q       |
|------------------------------|------------|------------|-------------|------------|-------------|
| Interest Income              | 613        | 538        | 14%         | 547        | 12%         |
| DA Income                    | 92         | 45         |             | 130        |             |
| Less: Finance Cost           | 269        | 239        |             | 251        |             |
| Add: Other Income            | 28         | 25         |             | 42         |             |
| <b>Net Interest Income</b>   | <b>465</b> | <b>370</b> | <b>26%</b>  | <b>469</b> | <b>-1%</b>  |
| Less: Operating Expenses     | 207        | 181        |             | 212        |             |
| Less: Credit Cost            | 100        | 135        |             | 75         |             |
| <b>Profit Before Tax</b>     | <b>158</b> | <b>55</b>  | <b>189%</b> | <b>181</b> | <b>-13%</b> |
| Less: Tax                    | 38         | 12         |             | 44         |             |
| <b>Profit for the Period</b> | <b>120</b> | <b>43</b>  | <b>182%</b> | <b>137</b> | <b>-12%</b> |

## Note:

1. Our Forex borrowings are 100% hedged
2. Opex elevated on account of branch expansion
3. Q1FY26 numbers have been regrouped



A donut chart illustrating the distribution of responses for the statement "The government should do more to protect the environment". The chart is divided into six segments of varying sizes and colors, each labeled with a percentage. The segments are: 36.2% (dark red), 21.8% (red), 19.8% (dark blue), 11.1% (orange), 6.3% (yellow), and 4.8% (light yellow).

| Response Category | Percentage |
|-------------------|------------|
| Strongly Agree    | 36.2%      |
| Agree             | 21.8%      |
| Disagree          | 19.8%      |
| Strongly Disagree | 11.1%      |
| Neutral           | 6.3%       |
| Other             | 4.8%       |

- Bodies Corporate
- Florintree Ventures LLP
- FII

| Month  | New Jobs Created |
|--------|------------------|
| Jun'25 | 169.8            |
| Sep'25 | 145.1            |
| Dec'25 | 143.6            |
| Mar'26 | 143.6            |
| Jun'26 | 245.9            |

Price data as on 30<sup>th</sup> June 2026

# GLOSSARY



| Terms                                        | Explanation                                                                                                                             |
|----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| Assets Under Management (AUM)                | Total value of the loan portfolio including on and off balance sheet assets                                                             |
| Capital to Risk-Weighted Assets Ratio (CRAR) | The ratio of Tier I and Tier II capital to Risk Weighted Assets                                                                         |
| Financial Cost Ratio                         | The ratio of Interest Expense in the relevant period to the Average AUM                                                                 |
| Gross Non Performing Asset (GNPA)            | Stage III loan outstanding at the end of reporting period                                                                               |
| Gross Yield                                  | The ratio of total Income in the relevant period to the Average AUM                                                                     |
| Leverage Ratio                               | The ratio of total borrowings to net worth                                                                                              |
| Loan Loss Ratio                              | The ratio of credit cost (including FLDG on BC) to the Average AUM                                                                      |
| Net Interest Margin                          | Difference between the Gross Yield and the Financial Cost Ratio                                                                         |
| Net Non Performing Asset (NNPA)              | Stage III loan outstanding at the end of reporting period net of ECL provision against stage III loans                                  |
| Operating Expenses Ratio                     | The ratio of the Operating Expenses (expenses including depreciation but excluding Credit Cost and Interest Expense) to the Average AUM |
| Return on Assets (ROA)                       | The ratio of PAT to the Average Total Assets                                                                                            |
| Return on Equity (ROE)                       | The ratio of PAT to the Average Equity                                                                                                  |
| SCNL                                         | Satin Credit Care Network Limited                                                                                                       |
| SFL                                          | Satin Finserv Limited                                                                                                                   |
| SGAL                                         | Satin Growth Alternatives Limited                                                                                                       |
| SHFL                                         | Satin Housing Finance Limited                                                                                                           |

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