

## **Gradation of Risk:**

The risk premium will be decided on a case to case basis as decided by the Company based inter alia on the inherent nature of the product, market reputation, interest, default risk in the related business segment, historical performance of similar homogeneous clients, tenure of relationship with the borrower, repayment track record of the borrower in case of existing customer, future potential, nature and value of primary and collateral security and other factors as applicable.

While deciding the interest rate and other charges, the rate offered by competitors in the market would also be taken into consideration.