

SATIN CREDITCARE NETWORK LTD.

Reaching out

To, April 28, 2020

The Manager, National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra East, Mumbai-400051

Scrip Code: SATIN

Dear Sir/Madam,

The Manager BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400023

Scrip Code: 539404

Sub: <u>Press Release for Business Update:</u>

Pursuant to regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, We wish to inform you that the Company continues to take all the necessary measures to contain the COVID-19 pandemic and abide by the directions and advisories issued by the Government and the authorities to ensure the health and safety of its employees as well as closely monitoring the current situation and will keep on updating any material developments which impacts the business. Please find herewith annexed a copy of Press Release dated April 28, 2020 on the updates of the business operations of the Company

We request you to make this information public by disclosing the same on your website.

The above information is also available on the website of the Company: www.satincreditcare.com

Thanking You,

Yours Sincerely, For Satin Creditcare Network Limited

(Adhish Swaroop)
Company Secretary & Compliance Officer

Encl: a/a

Corporate Office:

1st and 3rd Floor, Plot No 97, Sector-44, Gurugram - 122003 Haryana, India **Registered Office:**

5th Floor, Kundan Bhawan Azadpur Commercial Complex, Azadpur, New Delhi - 110033, India CIN : L65991DL1990PLC041796 Landline No : 0124-4715400

E-Mail ID : info@satincreditcare.com
Website : www.satincreditcare.com



Business Update

28th April 2020, Gurugram

Satin Creditcare Network Limited would like to thank all its stakeholders for their continued support during these challenging times. We are closely monitoring the current situation and will keep on updating any material developments which impacts the business.

Continuous Communication with all employees and borrowers to ensure health and safety

- Reached out to all our borrowers via calls, text messages and WhatsApp to inform them about the
 ongoing situation and explained them the importance of social distancing, staying indoors and
 hygiene. We have approx. 95% client and 100% center connectivity
- We are continuously counselling them about our inability to conduct centre meetings and reach out to them due to lockdown. Awareness messages are being sent to all on a continuous basis. The Company has assured full support throughout this period to all our borrowers
- · Few Employee Initiatives includes
 - Ensuring safety and well-being by making provisions for the staff who are staying at the branches
 - E-learning modules for all the employees covering the behaviour and functional aspects
 - Continuous interaction with field staff to keep them motivated
 - Happy Hour with HR, series of interactions with employees to counsel and motivate them

Strong Financial and Liquidity Position

- Liquidity Position of ~INR 1,600 crores as on 31st March, 2020 One of the highest in the MFI Industry
- In addition to this, we have undrawn sanctions of $^{\sim}$ INR 900 crores as on 31 $^{\rm st}$ March, 2020
- Raised INR 6,426.6 crores during the year
 - Of which ~INR 400 crores raised since nation wide lockdown This includes INR 50 crores of subordinated debt (Tier II Capital) from a foreign investor
- We thank the lenders for showing strong confidence in the Company
- Raised ECB of USD 15mn from Development Bank of Austria Their first investment into MFI space in India
- With the current levels of liquidity, Company is comfortable in serving all its outside liabilities for next
 6-7 months assuming an extreme stress testing scenario of zero collection over this unprecedented period

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Reduced Promoter Pledge & Strong Fund Raising Record

- The Promoter's pledge of shares has continuously reduced from 52.88% on 31st December, 2018 to 11.79% at present
- Promoters have communicated their intent of reducing the promoter pledge in the coming times

Moratorium Assistance provided to all borrowers

Moratorium will be offered to all the existing borrowers across India. The borrowers can choose to
either pay or avail moratorium. If the borrower avails moratorium, the incremental interest and the
increase in the loan tenure would be explained to the borrower

Moratorium and Benefits from various measures announced by RBI

- We have requested for moratorium on all our facilities from our lenders till 31st May 2020. We also continue to work with our lenders to raise additional funds. Company continues to serve interest during moratorium
- The recent announcement by the RBI governor with respect to TLTRO of INR 50,000 crores with specific limit for the NBFCs and NBFC MFIs. This is positive for the MFI Industry
- Announcement of NABARD getting INR 25,000 crores, SIDBI getting INR 15,000 crores and National Housing Bank (NHB) getting INR 10,000 crores is a booster for the sector. Satin and its Subsidiaries has a strong existing relationship with these institutions

Business Update

- We have the most diversified geographical presence with presence in 22 states and over 391 districts. 97% of our districts have less than 1% exposure
- ~80% of our portfolio is in rural areas where there is no major impact of the pandemic. Majority of our portfolio has not been impacted as it is lent to borrowers engaged into activities of animal husbandry and agriculture allied services. Recoveries from these borrowers (engaged in essential services) are expected to be much faster
- As a strategy, once the lock down opens partially/fully we are open to support our customers by giving emergency loans to kick start their business
- We are the pioneers in cashless collection, and have quickly launched the digital collections in the current lock down situation as well. Digital collections have seen a tremendous traction and scale

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Disclaimer

This document may contain certain forward-looking statements within the meaning of applicable securities law and regulations. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors and officers with respect to the results of operations and financial condition of the Company. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in such forward-looking statements as a result of various factors and assumptions which the Company believes to be reasonable in light of its operating experience in recent years. Many factors could cause the actual results, performances, or achievements of the Company to be materially different from any future results, performances, or achievements. Significant factors that could make a difference to the Company's operations include domestic and international economic conditions, changes in government regulations, tax regime and other statutes. The Company does not undertake to revise any forward-looking statement that may be made from time to time by or on behalf of the Company

For further information, please contact

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